



**Network to Success: For busy entrepreneurs from  
start ups to seasoned business owners (Richards  
Business Success Series Book 2)**

*Rod Richards*

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## **Network to Success: For busy entrepreneurs from start ups to seasoned business owners (Richards Business Success Series Book 2) Rod Richards**


Networking is one of the most talked about activities in business these days, but it's also one of the most easily misunderstood. In Network to Success, Rod Richards demystifies the role of networking in the 21st century and shows how you can make it an indispensable tool to get referrals and grow your sales.

Learn how to identify networking events in your area, how to make a lasting impression at events, and how to get the most out of the process so you can become a genuine member of your business community.

Packed with advice, this no-nonsense guide is for all entrepreneurs who are ready to get networking and looking to put their best foot forward.

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